

# RAMVEK RETAIL FITOUTS

STUNNING.INTERIOR.SPACES

Retail Sector Fitouts. Statement of Capability





# RAMVEK RAMVEK

Ramvek has vast experience in Retail fitouts in Melbourne, Sydney and right across Australia and New Zealand. Whether it be a large scale, complex fitout or a smaller type refurbishment of an existing space, Ramvek has all the capabilities to provide you with an expert service.

## *Expertise in*

INTERIOR.FITOUTS

CONSTRUCTION

PROJECT.MANAGEMENT

JOINERY MANUFACTURE

DESIGN

PROTOTYPING

OVERSEAS.PROCUREMENT



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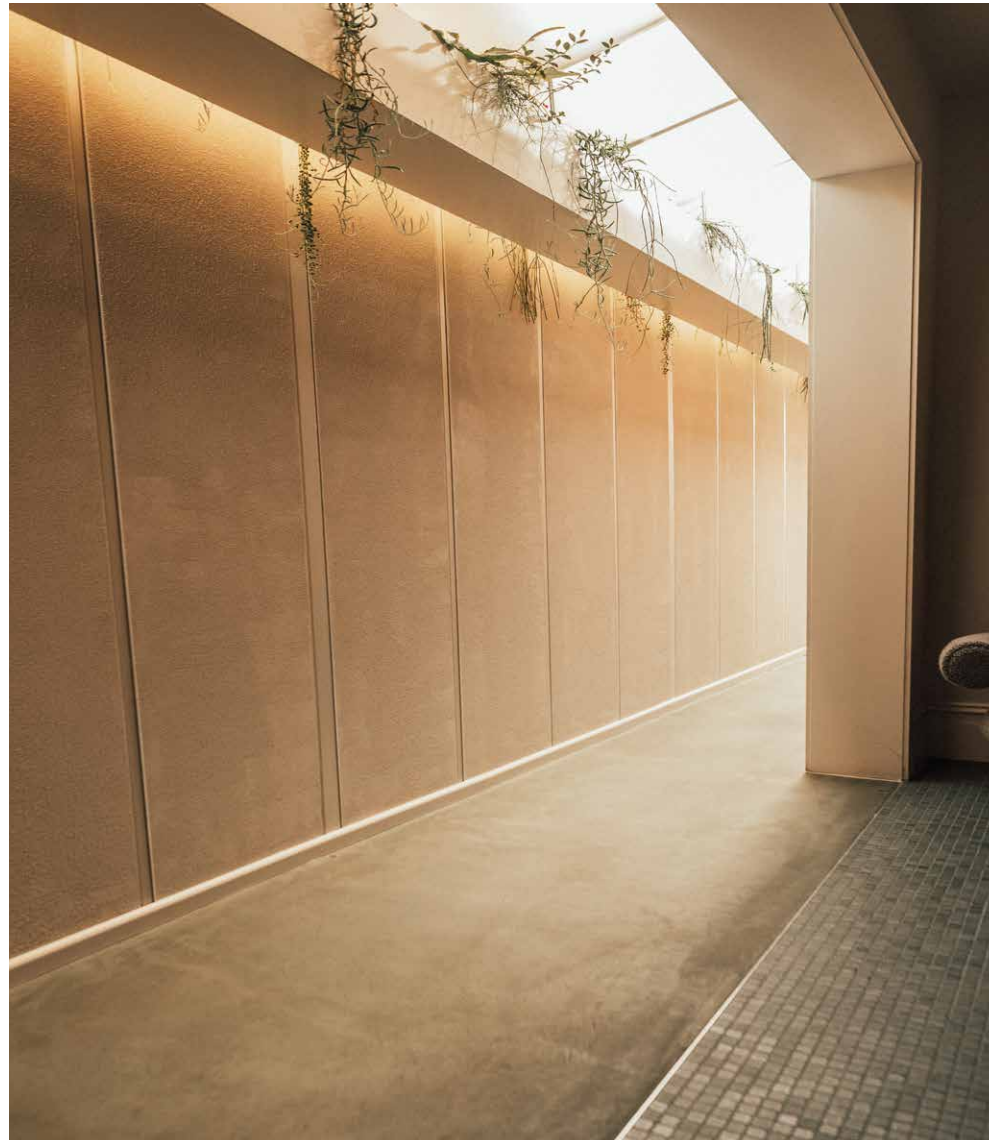
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## WHY RAMVEK FOR RETAIL?

### We are far more than just a standard Fitout Company

- » Our own integrated 5000m2 joinery manufacturing facility giving us full project control capability
- » In House Metal Fabrication providing superior integration with project requirements
- » A dedicated Procurement Department sourcing both locally & overseas
- » Robust Quality Assurance systems ensuring best possible project outcomes
- » An in-house Design Manager ensuring our builds meet the intention of the client's design



- » A business built on relationships and repeat business
- » Highly experienced Project & Site Teams we back and believe in to deliver exceptional results
- » A company where safety is paramount
- » A hard working team who our clients enjoy working with
- » A company who thrives on complex sites and loves a challenge
- » A team who has our client's interest's in mind when making decisions
- » A stable business since 1988.



**EXPERTISE**  
In Interior Fitouts

**IN-HOUSE**  
Services

**QUALITY**  
Assurance

**REPUTATION**  
as an Industry Leader

**SUSTAINABLE**  
Future for all Facilities

## OUR STORY

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Its hard to believe that this all started in 1988. Four young guys on the tools, working in a 100sqm factory in the south east of Melbourne. We were the boys from Dandenong. Those were the days before dedicated Estimating Departments, where quoting new jobs was done after hours, when all the joinery manufacturing and fixing work was done for the day.

Now more than 30 years later, we've been fortunate enough to have grown and evolved with the times. The one thing that has not changed though are our values as a company. We are still just as hard working, we are still humble and most importantly, we still



### **'WE STILL KNOW HOW TO GET THE JOB DONE'**

We are proud to say that we now employ over 60 people locally, and have established a professional 'end-to-end' delivery team which includes Administration, Design, Project Management, Estimation, Production & Finance. Complimenting this, we have a world class office & manufacturing facility, including 5000sqm of dedicated joinery production space. Our clients, institutions both local and national and brands big and small, still trust and rely on us to deliver after all these years, and we are proud to associate our own brand with maintaining that excellent level of service that is now the bedrock of the Ramvek name. We're very proud of our beginnings, and excited about the future.

## OUR CORE VALUES

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- » We are humble in our approach and listen carefully to our customers needs
- » Our aim is to exceed our customers expectations
- » We are humble in our approach and listen carefully to our customers needs
- » We respect our customers and workmates
- » No matter how difficult the issue, we confront it and focus on finding the best solution for everyone
- » Our people in the company lead by example and illustrate this through their behavior
- » Our driving force is our values, and we refer to these to guide us in our dealings with others

WE HAVE FUN, ACKNOWLEDGE ACHIEVEMENT AND CELEBRATE SUCCESS

WE GO THE EXTRA MILE FOR OUR CUSTOMERS

# RAINIVEK

WE ARE DEDICATED TO THE ACHIEVEMENT OF OUR GOALS  
WE ARE RESPONSIBLE AND ACCOUNTABLE FOR OUR ACTIONS

WE TREAT OTHERS IN A MANNER BY WHICH WE EXPECT TO BE TREATED  
WE RESOLVE ISSUES IN AN OPEN & HONEST WAY

WE LEAD BY EXAMPLE AND THROUGH OUR VALUES



# ENVIRONMENTAL POLICY

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Ramvek has recently undertaken another stage in its Strategic Plan to reduce our facility's overall Carbon Footprint.

We have installed over 300 solar panels, which will produce approximately 100kw of power, reducing our consumption from the electrical grid by 30%. This compliments our already installed rainwater harvesting system which re-uses collected rainwater at our facility for toilet flushing and irrigation purposes. Additionally, Ramvek sources wherever possible, FSC certified timber in our production process and we seek to maximize the utilization of all material through the use of optimizing



**100KWH SOLAR**  
System Installed

**30% REDUCTION**  
*on energy grid reliance*

**RAINWATER**  
*Collected on Site*

**GREY WATER**  
*reused on site*

**SUSTAINABLE**  
*Future for all Facilities*

technology where possible in the machining of material. Ramvek's selection criteria for suppliers includes environmental best practice. Furthermore, our Design Manager has the recently undertaken training by the Green Building Council of Australia (GBCA). This will equip Ramvek in future to oversee design and construct projects which aim to minimise the carbon footprint of the projects we deliver.



## COMMUNITY & SOCIAL CONTRIBUTION



Ramvek's link to the wider community has always been a hallmark of our business. We are proud of our strong association with Manapan Furniture, a business established in Arnhem Land by our Founding Director, Mark White.

The word Manapan is the local Yolngu word for 'Coming Together,' and that's what Manapan is all about, bringing together the best of our cultures to empower the Yolngu youth and create something special in the process.

Our driving force is to equip the local Yolngu people with full time employment through building relationships between Indigenous and non-indigenous communities working together.

### OWNED & OPERATED

by Yolngu, indigenous people

### SUSTAINABLE

Use of Timbers

### EMPOWERING

Locals with Employment

### ALPA

Associated

### CREATING

A Sustainable Future



Through Manapan's work with the local youth, the Yolngu are gaining the skills and qualifications that will sustain their community for many future generations and The Manapan Academy is raising up the next generation of indigenous craftsmen, ensuring a self-sufficient future.

Ramvek's connection with Manapan, is one we are most proud of. We'd like to think that we are giving back in a way that creates sustainable futures for the Yolngu by creating strong employment opportunities. Rather than just a one time donation, Ramvek is committed to a continued investment that will empower these amazing business and craftspeople for generations to come.



≡ M A N A P A N ≡



## COMPANY & FINANCIAL INFORMATION



### Ramvek's Financial Capacity

In its 35 years of business Ramvek has maintained a conservative business approach ensuring we provide services and undertake projects within our financial capabilities.

The financial practices within Ramvek ensure the preparation of management reports on a monthly basis. Senior management review these financial reports ensuring we are ahead of both industry and statutory obligations. On an annual basis the company's financials are independently prepared to ensure compliance with Australia Tax Office, Accounting Standards and ASIC requirements.

With strong financial management the business has been able to consistently grow through various economic climates.

Having ownership of a significant manufacturing and distribution facility based in Melbourne contributes to the reliability in supply.

Furthermore, our strong financial position ensures we can adequately cover upfront expenditure on all manner of projects, also ensuring that bank guarantees can be secured as required.



**Registered Company Name:** Ramvek Pty Ltd

**ABN:** 30 006 920 529

**ACN:** 006 920 529

**Postal/Delivery Address:** 11 Chapel Street,  
Lynbrook VICTORIA 3975

**Phone Number:** 03 9794 9342

**Date of Incorporation:** 15/02/1988

**Directors:** Bill Redmond  
Mark White

**Company Type:** Privately Owned

# A CUSTOMER CENTRIC TEAM

Ramvek has a customer centric focus which has served the company well for decades.

All team members are empowered and encouraged to be accountable for their work and remain steadfast to Ramvek's Core Values.

The entire Ramvek team is committed to the same goal of delivering the highest quality outcomes for all of our customers.

Our valued customers are truly at the centre of everything Ramvek does.





# OUR SERVICES

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## CONSTRUCTION

Services

Ramvek's Construction Team work closely with our internal Fitout Team on all manner of projects that require structural building work. They have the knowledge and skills to complete quality builds, for both small and large scale projects.

We've worked on a wide range of complex projects for institutions and companies in capital cities and beyond, and have the ability to completely transform your educational or commercial space.



## PROJECT

Management

At Ramvek we have a highly skilled and experienced Project Management division who are ready to handle your retail fitout project from start to finish. Our Project Management division operates throughout Australia and includes dedicated Project Managers, Coordinators and Assistants who fully understand the needs of our educational & commercial clients.

We have the capability and flexibility to see the entire process of your retail fitout through, from concept to completion. We offer a turnkey service from design to construction,



## DESIGN

Team In-House

The Ramvek Design Lab are our in house team who provide our clients with design & documentation solutions. Our talented and experienced team are made available to all projects, assisting with formulating design and construct solutions and reviewing functionality, all underscored by a thorough knowledge of relevant Building Codes & Australian standards.



## INTERIOR

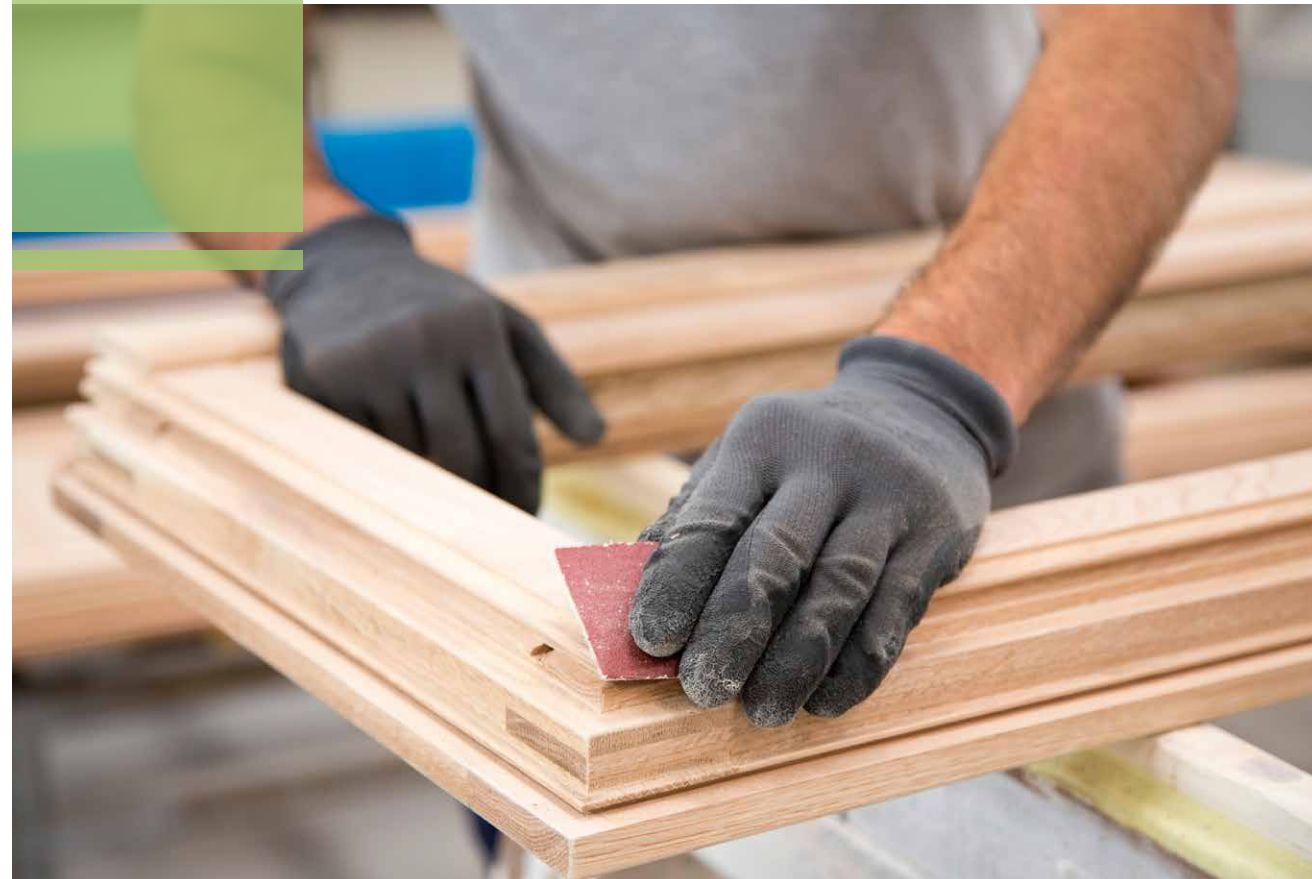
Fitout Services

Ramvek's Fitout Team delivers all manner of projects across Australia. We are proud to say that over the 34 years we have been in business, we have been fortunate enough to establish a reputation for producing the highest quality fitout work.



## OUR SERVICES

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### JOINERY

Manufacture

In Ramvek's 5000m2 facility in Melbourne, we produce quality commercial joinery for projects of all sizes. Within our facility our experienced team of qualified joiners combined with our strict quality control processes ensures your education or commercial joinery items are always completed to the highest standards.



### OVERSEAS

Procurement

Since 1999 Ramvek's overseas procurement and manufacturing division has been an integral part of our supply chain. Our Melbourne based team work closely with our international teams on the ground at the manufacturing site. At Ramvek, our logic is to apply our knowledge and proven processes in a "hands on" manner with our overseas partners to ensure a quality result.



### MAINTENANCE

Services

Ramvek's maintenance division, RM Site Care, covers all States and Territories of Australia and utilises our network of expert teams throughout the country.

RM Site Care works closely with our clients to implement a maintenance program to meet their specific needs. We'll provide solutions for both scheduled and preventative maintenance and "on demand" requests.



### PROTOTYPING

Capabilities

We have a dedicated in-house Prototype Room where we have the ability to setup complete template units in a proper context with specified lighting for both client and internal review purposes. This gives us the advantage of knowing that key pieces arrive on site just as they should be.

We have been fortunate to have Apple as a long time client and as a company they demand perfect finishing on their units and do not leave anything to chance.

PROJECT  
EXPERIENCE

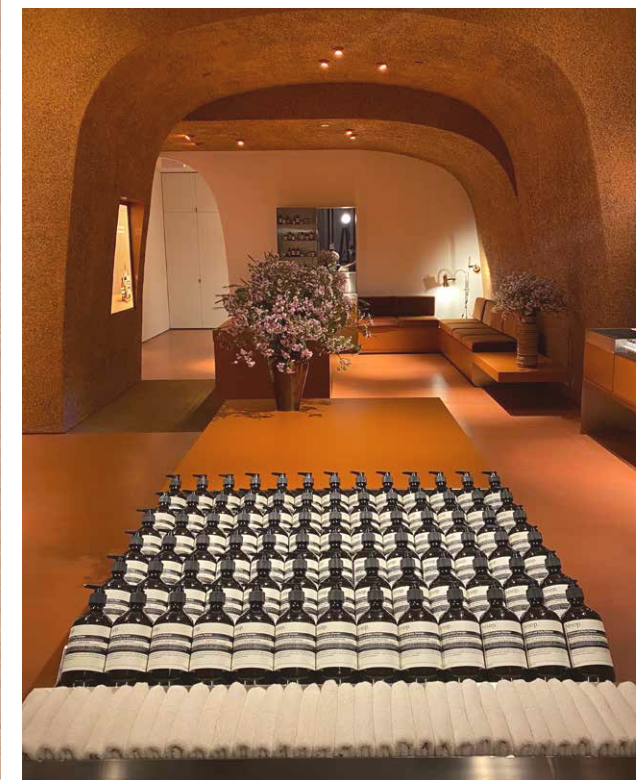


# AESOP SOUTHLAND

Visiting Aesop Southland is like entering into an elegantly carved and cavernous abode. Each of the arched walls, perfectly poised with the other.

The striking textures of the sculpted walls set against the clinical surfaces of the stainless steel shelving, set up the most delightful contrast of the senses in this landmark store.

Ramvek is proud to have partnered with Aesop to deliver this stunning result.



**YEAR**  
2021

**TYPE**  
Retail

**SIZE**  
100qm

**LOCATION**  
Southland, VIC

**STATUS**  
Complete



# OMEGA CROWN

Ramvek is proud to have delivered the Omega boutique store located in the Crown Casino complex, VIC.  
Founded by Louis Brandt in La Chaux-de-Fonds in 1848, the company formerly operated as La Generale Watch Co. until incorporating the name Omega in 1903, becoming Louis Brandt et Frère-Omega Watch & Co in 1984. Since then, Omega has gone on to become one of the worlds most revered timepiece makers.



**YEAR**  
2020

**TYPE**  
Retail

**SIZE**  
100qm

**LOCATION**  
Crown, VIC

**STATUS**  
Complete

# LONGINES CHADSTONE

## YEAR

2022

## TYPE

Retail

## SIZE

80sqm

## LOCATION

Chadstone, VIC

## STATUS

Complete



A watchmaker that needs no introduction delivers yet again another timeless boutique design. The brand has maintained their presence through a string of prestigious awards and has been a consistent partner of international sports federations.



Located at Chadstone - The Fashion Capital, this is one of their select standalone boutiques in the country. With clean lines, strategically located lighting and a muted yet elegant colour palette, the timepieces are sure to take centre stage in the customer experience.

Cheers to another luxury project completed and added to Ramvek's extensive list of projects in this sector.



# KOKO BLACK

Ramvek is proud to have delivered the Koko Black store, located in Karrinyup, WA. Shopping for premium artisan chocolates has never been so decadent in this stunningly designed store. The colours and materials used are contrasting warm earthy timbers complimented by deep black hues. This shop creates a portal that invites customers in from just a glance.



**YEAR**  
2021

**TYPE**  
Retail

**SIZE**  
150qm

**LOCATION**  
Karrinyup, WA

**STATUS**  
Complete

# AESOP MOSSMAN

## YEAR

2021

## TYPE

Retail

## SIZE

80sqm

## LOCATION

Mossman, NSW

## STATUS

Complete



Ramvek has partnered once again with Aesop to deliver their Mossman, NSW store.

The earthy hues combine perfectly with the elegantly selected finishes palette to provide a warm and inviting atmosphere for customers.



Ramvek was charged with manufacturing joinery and coordinating all works on site for this stunning project. Working with our team of expert partners, we are proud to present this completed boutique outlet, continuing our partnership with this pioneer brand.



# SENHEISSER

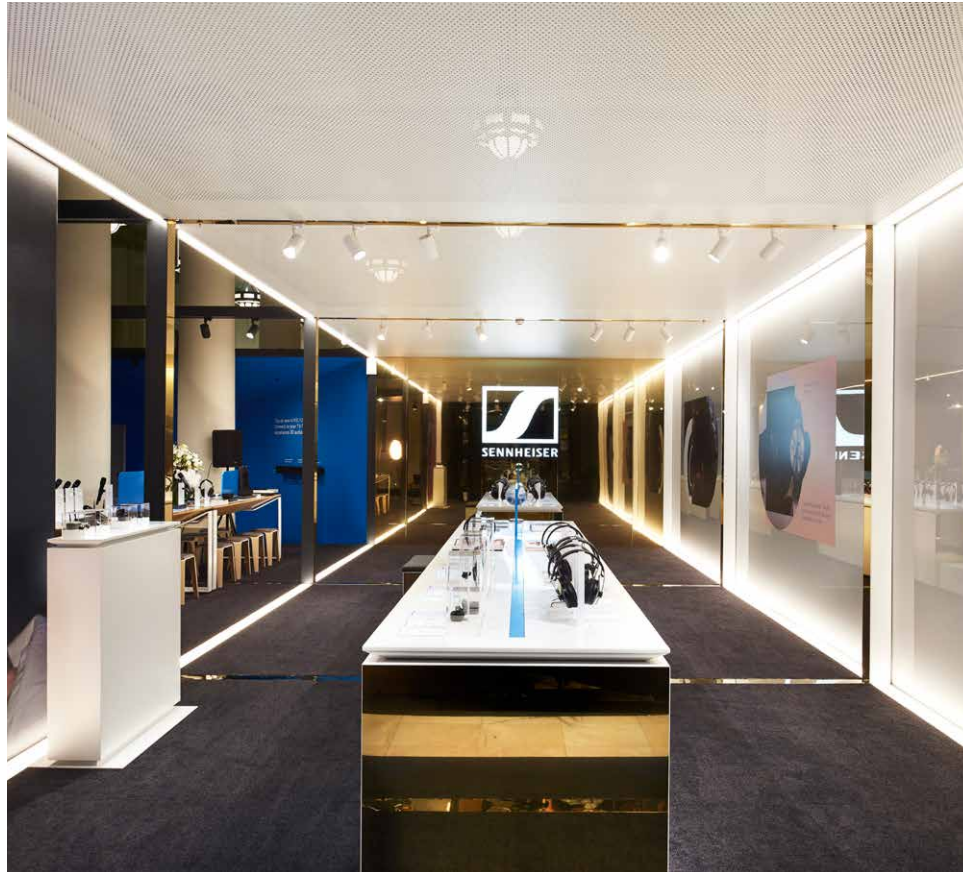
**YEAR**  
2019

**TYPE**  
Retail

**SIZE**  
300sqm

**LOCATION**  
Sydney CBD

**STATUS**  
Complete



Senheisser worldwide is united in shaping the future of audio and creating unique sound experiences for customers.

Founded in 1945, Sennheiser today is one of the world's leading manufacturers of



headphones, loudspeakers, microphones and wireless transmission systems. To help expand their local presence they secured a premiere retail space in the iconic old banking hall of the commonwealth bank building in Pitt St Sydney. They then engaged to Ramvek for the design and delivery of their high-end, immersive retail store located on this historically significant site.

# ASKO

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**YEAR**

2020

**TYPE**

Retail

**SIZE**

200sqm

**LOCATION**

Melbourne

**STATUS**

Complete



Every ASKO product is designed & built with Scandinavian quality and environmental sensitivity, just as its founders intended.

Ramvek was proud to deliver this refreshed design concept by DKO Architects for their retail showroom and selection centre. The design aesthetic was to speak clearly of the company's Scandinavian roots. The new showroom enables sales consultants to lead clients through the process for selecting new kitchen appliances. Included are several new displays for the range of kitchen appliances, and a teaching area where customers can engage with the appliances prior to purchasing.



# BLVGARI SYDNEY AIRPORT

## YEAR

2019

## TYPE

Travel Retail

## SIZE

100sqm

## LOCATION

Sydney Airport

## STATUS

Complete



Bulgari is a company that needs no introduction..  
Founded in 1884 in Italy,

this is one of the world's leading designer and manufacturers of premium bespoke jewellery and silverware.



Ramvek delivered this premium travel retail outlet for BVLGARI at Sydney Airport.

The design of the shopfront is world class, incorporating patch fitted curved glass panels, to a height of over 5 metres. Combining this with exquisite metal meshwork, this store is at the pinnacle of luxury design and a must visit for the discerning customer.



# MAC ADELAIDE AIRPORT

Ramvek is delighted to have delivered the MAC Travel Retail store, located at Adelaide Airport.

Shopping for cosmetics in this store is such an experience with its stunningly design. The multi colour visual effect which is iconic for the brand, always makes shopping at MAC an unforgettable experience.



**YEAR**  
2022

**TYPE**  
Travel Retail

**SIZE**  
100qm

**LOCATION**  
Adelaide Airport

**STATUS**  
Complete





# LA MER LOTTE SYDNEY

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The story of La Mer is one of hope, healing, and one man's deep respect for the power of the living area.

Literally translated from the French for 'the ocean', the La Mer store at Lotte Duty Free in Sydney is a must see for all retail enthusiasts. Using maritime themes in its finishing, the colour tones and natural surface finishing throughout emerge the customer totally. If you listen closely, you can almost hear the waves crashing here..

**YEAR**  
2022

**TYPE**  
Travel Retail

**SIZE**  
80 sqm

**LOCATION**  
Lotte Duty Free, Sydney

**STATUS**  
Complete



# thankyou.

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See our full Retail Works Portfolio **here**

Have a project you'd like to discuss?  
We'd love to hear from you

Feel free to reach out to us :

**P: (03) 9794 9342**

**E: [enquiries@ramvek.com.au](mailto:enquiries@ramvek.com.au)**

**11 Chapel St, Lynbrook, VIC 3975**

We look forward to partnering with you to bring you ideas to life!





**KRAIV**