



# RAN/EK

Ramvek has vast experience in Joinery manufacture in Melbourne, Sydney and right across Australia and New Zealand. Whether it be a large scale, complex designs, mass-produced or a smaller scale units. Ramvek has all the capabilities to provide you with an expert service.

### **Expertise in**

JOINERY.MANUFACTURE

DESIGN

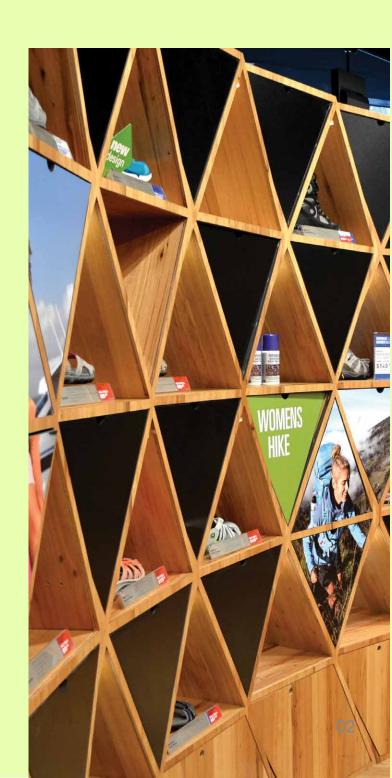
METALWORKING

PAINTWORK

PROTOTYPING

OVERSEAS.PROCUREMENT

MAINTENANCE



## TABLE OF CONTENTS

01	About Ramvek Joinery Manufacture
05	Why Ramvek for Joinery?
07	Our Story
09	Our Core Values
11	Environmental Policy
13	Community & Social Contribution
15	Company & Financial Information
<b>17</b>	Customer Focus
19	Our Services
23	Joinery Manufacture Experience

O3 O4

### WHY RAMVEK FOR JOINERY?

Ramvek takes pride in designing & delivering quality joinery to provide our clients with an effective and functional outcome to operators, customers and alike. Working with a vast array of clients, we offer a complete service, from design of new joinery, to manufacture, delivery and installation of your units.

Our professional staff & contractors are experts in delivering to this sector and work with you to ensure the end result is perfect. But it's not just the finish that is important – providing exceptional service is a top priority. We build trust and loyalty with our clients and this is a key factor in our ongoing success.







Melbourne, we produce quality commercial joinery for projects of all sizes. Within our facility our experienced team of qualified joiners combined with our strict quality control processes ensures your education or commercial joinery items are always completed to the highest standards.

Ramvek keep informed of the

In Ramvek's 5000m2 facility in

latest commercial design trends, materials, technology and construction techniques. We can provide stock or customised solutions for educational, office furniture, office storage, workstations, walls and partitions (glass, acoustic, pin board, feature, timber cladding) and reception desks.

## **COMPLETE**Joinery Solutions

**FACILITY** 5000m<sup>2</sup>

### TECHNOLOGY

Latest Machines

## IN-HOUSE Metal & Paint Shops

## **MAINTENANCE**Ongoing Care (RM Sitecare)

### **OUR STORY**

Its hard to believe that this all started in 1988. Four young guys on the tools, working in a 100sqm factory in the south east of Melbourne. We were the boys from Dandenong. Those were the days before dedicated Estimating Departments, where quoting new jobs was done after hours, when all the joinery manufacturing and fixing work was done for the day.

Now more than 30 years later, we've been fortunate enough to have grown and evolved with the times. The one thing that has not changed though are our values as a company. We are still just as hard working, we are still humble and most importantly, we still





### 'WE STILL KNOW HOW TO GET THE JOB DONE'

We are proud to say that we now employ over 60 people locally, and have established a professional 'end-to-end' delivery team which includes Administration, Design, Project Management, Estimation, Production & Finance. Complimenting this, we have a world class office & manufacturing facility, including 5000sqm of dedicated joinery production space. Our clients, institutions both local and national and brands big and small, still trust and rely on us to deliver after all these years, and we are proud to associate our own brand with maintaining that excellent level of service that is now the bedrock of the Ramvek name. We're very proud of our beginnings, and excited about the future.

### **OUR CORE VALUES**

WE HAVE FUN, ACKNOWLEDGE ACHIEVEMENT AND CELEBRATE SUCCESS

- » We are humble in our approach and listen carefully to our customers needs
- » Our aim is to exceed our customers expectations » We are humble in our approach and listen carefully to our customers
- We respect our customers and workmatesNo matter how difficult
- the issue, we confront it and focus on finding the best solution for everyone
- » Our people in the company lead by example and illustrate this through their behavior
- » Our driving force is our values, and we refer to these to guide us in our dealings with others



WE ARE DEDICATED TO THE ACHIEVEMENT OF OUR GOALS
WE ARE RESPONSIBLE AND ACCOUNTABLE FOR OUR ACTIONS
WE TREAT OTHERS IN A MANNER BY WHICH WE EXPECT TO BE TREATED
WE RESOLVE ISSUES IN AN OPEN & HONEST WAY

WE LEAD BY EXAMPLE AND THROUGH OUR VALUES

### **ENVIRONMENTAL POLICY**

Ramvek has recently undertaken another stage in its Strategic Plan to reduce our facility's overall Carbon Footprint. We have installed over 300 solar panels, which will produce approximately 100kw of power, reducing our consumption from the electrical grid by 30% This compliments our already installed rainwater harvesting system which reuses collected rainwater at our facility for toilet flushing and irrigation purposes. Additionally, Ramvek sources wherever possible, FSC certified timber in our production process and we seek to maximize the utilization of all material through

the use of optimizing



## **100kWH SOLAR**System Installed

### 30% REDUCTION

on energy grid reliance

### RAINWATER

Collected on Site

### **GREY WATER**

reused on site

### **SUSTAINABLE**

Future for all Facilities

technology where possible in the machining of material Ramvek's selection criteria for suppliers includes environmental best practice.
Furthermore, our Design Manager has the recently undertaken training by the Green Building Council of Australia (GBCA). This will equip Ramvek in future

to oversee design and construct projects which aim to minimise the carbon footprint of the projects we deliver.

## COMMUNITY & SOCIAL CONTRIBUTION



### **OWNED & OPERATED**

by Yolngu, indigenous people

### **SUSTAINABLE**

Use of Timbers

### **EMPOWERING**

Locals with Employment

### **ALPA**

Associated

### **CREATING**

A Sustainable Future

Ramvek's link to the wider community has always been a hallmark of our business. We are proud of our strong association with Manapan Furniture, a business established in Arnhem Land by our Founding Director, Mark White.

The word Manapan is the local Yolngu word for 'Coming Together,' and thats what Manapan is all about, bringing together the best of our cultures to empower the Yolngu youth and create something special in the process.

Our driving force is to equip the local Yolngu people with full time employment through building relationships between Indigenous and non-indigenous communities working together.



Through Manapan's work with the local youth, the Yolngu are gaining the skills and qualifications that will sustain their community for many future generations and The Manapan Academy is raising up the next generation of indigenous craftsmen, ensuring a selfsufficient future. Ramvek's connection with Manapan, is one we are most proud of. We'd like to think that we are giving back in a way that creates sustainable futures for the Yolngu by creating strong employment opportunities. Rather than just a one time donation, Ramvek is committed to a continued investment that will empower these amazing business and craftspeople for generations to come.







## COMPANY & FINANCIAL INFORMATION



### Ramvek's Financial Capacity

In its 35 years of business Ramvek has maintained a conservative business approach ensuring we provide services and undertake projects within our financial capabilities.

The financial practices within Ramvek ensure the preparation of management reports on a monthly basis. Senior management review these financial reports ensuring we are ahead of both industry and statutory obligations. On an annual basis the company's financial are independently prepared to ensure compliance with Australia Tax Office, Accounting Standards and ASIC requirements.

With strong financial management the business has been able to consistently grow through various economic climates.

Having ownership of a significant manufacturing and distribution facility based in Melbourne contributes to the reliability in supply.

Furthermore, our strong financial position ensures we can adequately cover upfront expenditure on all manner of projects, also ensuring that bank guarantees can be secured as required.





Registered Company Name: Ramvek Pty Ltd

**ABN**: 30 006 920 529

**ACN**: 006 920 529

**Postal/Delivery Address**: 11 Chapel Street, Lynbrook VICTORIA 3975

**Phone Number:** 03 9794 9342

Date of Incorporation: 15/02/1988

**Directors:** Bill Redmond Mark White

Company Type: Privately Owned

## A CUSTOMER CENTRIC TEAM

Ramvek has a customer centric focus which has served the company well for decades.

All team members are empowered and encouraged to be accountable for their work and remain steadfast to Ramvek's Core Values.

The entire Ramvek team is committed to the same goal of delivering the highest quality outcomes for all of our customers.

Our valued customers are truly at the centre of everything Ramvek does.



### **OUR SERVICES**



### CONSTRUCTION

Services

Ramvek's Construction Team work closely with our internal Fitout Team on all manner of projects that require structural building work. They have the knowledge and skills to complete quality builds, for both small and large scale projects.

We've worked on a wide range of complex projects for institutions and companies in capital cities and beyond, and have the ability to completely transform your educational or commercial space.



### **PROJECT**

Management

At Ramvek we have a highly skilled and experienced Project Management division who are ready to handle your commercial fitout project from start to finish. Our Project Management division operates throughout Australia and includes dedicated Project Managers, Coordinators and Assistants who fully understand the needs of our educational & commercial clients.

We have the capability and flexibility to see the entire process of your commercial fitout through, from concept to completion. We offer a turnkey service from design to construction,



### **DESIGN**

Team In-House

The Ramvek Design Lab are our in house team who provide our clients with commercial design & documentation solutions.
Our talented and experienced team are made available to all projects, assisting with formulating design and construct solutions and reviewing functionality, all underscored by a thorough knowledge of relevant Building Codes & Australian standards.



### **INTERIOR**

Fitout Services

Ramvek's Fitout Team delivers all manner of \commercial projects across Australia. We are proud to say that over the 34 years we have been in business, we have been fortunate enough to establish a reputation for producing the highest quality fitout work.

### **OUR SERVICES**



### **JOINERY**

Manufacture

In Ramvek's 5000m2 facility in Melbourne, we produce quality commercial joinery for projects of all sizes. Within our facility our experienced team of qualified joiners combined with our strict quality control processes ensures your education or commercial joinery items are always completed to the highest standards.



#### **OVERSEAS**

Procurement

Since 1999 Ramvek's overseas procurement and manufacturing division has been an integral part of our supply chain.

Our Melbourne based team work closely with our international teams on the ground at the manufacturing site. At Ramvek, our logic is to apply our knowledge and proven processes in a "hands on" manner with our overseas partners to ensure a quality result.



### **MAINTENANCE**

Services

Ramvek's maintenance division, RM Site Care, covers all States and Territories of Australia and utilities our network of expert teams throughout the country.

RM Site Care works closely with our clients to implement a maintenance program to meet their specific needs. We'll provide solutions for both scheduled and preventative maintenance and "on demand" requests.

### **PROTOTYPING**

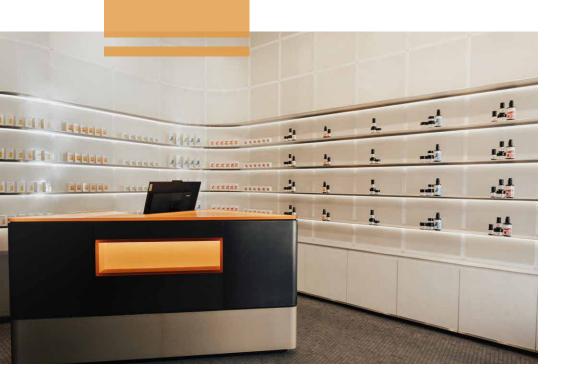
Capabilities

We have a dedicated in-house Prototype Room where we have the ability to setup complete template units in a proper context with specified lighting for both client and internal review purposes. This gives us the advantage of knowing that key pieces arrive on site just as they should be.

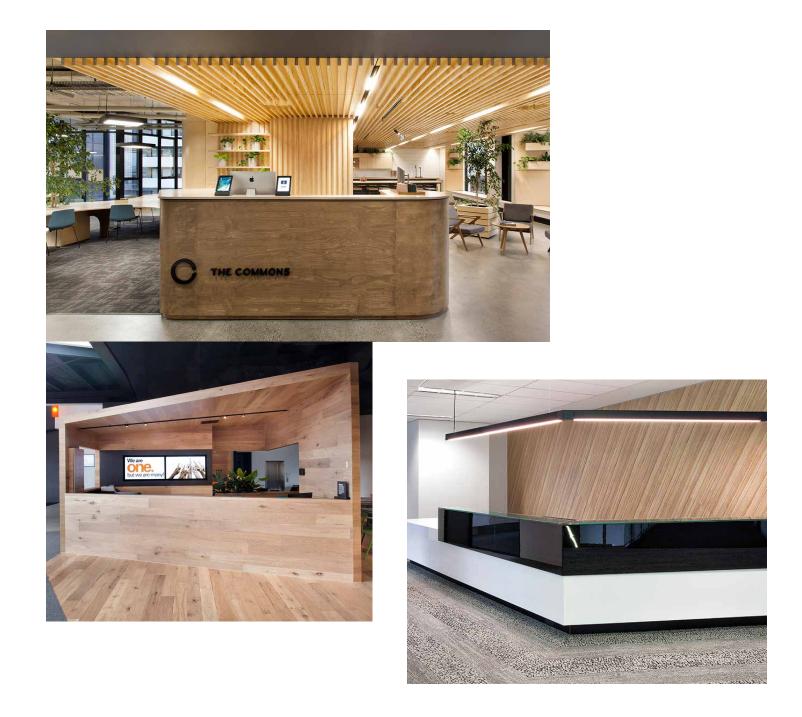
We have been fortunate to have Apple as a long time client and as a company they demand perfect finishing on their units and do not leave anything to chance.

## PROJECT EXPERIENCE

## **RECEPTION COUNTER JOINERY**



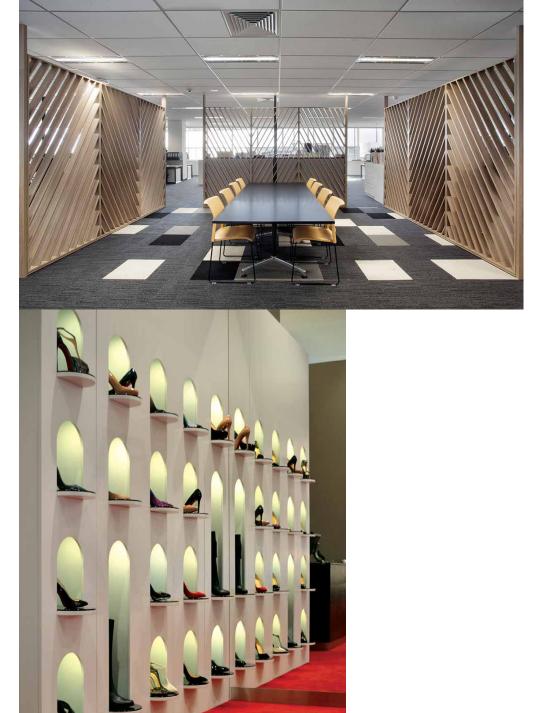
Most often the first experience of a client or customer, the reception counter goes a long way for setting the tone for a company. We take pride in building the highest quality reception counters for all manner of establishment, making sure that your customers first encounter your brand in the best possible way.



## **FEATURE WALL JOINERY**



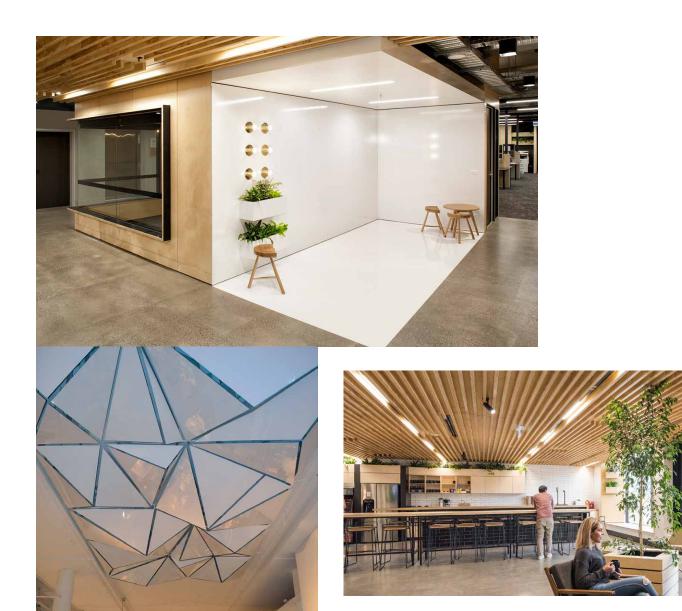
Who says a wall has to be flat and white? Not us! We a privileged to work with some of the most innovative designers who consistently push the boundaries of what a wall can be. Blending beautiful materials, colours, textures and lighting, we build walls that inspire and invite customers to engage with brands on a more intimate level.



## **FEATURE CEILING JOINERY**



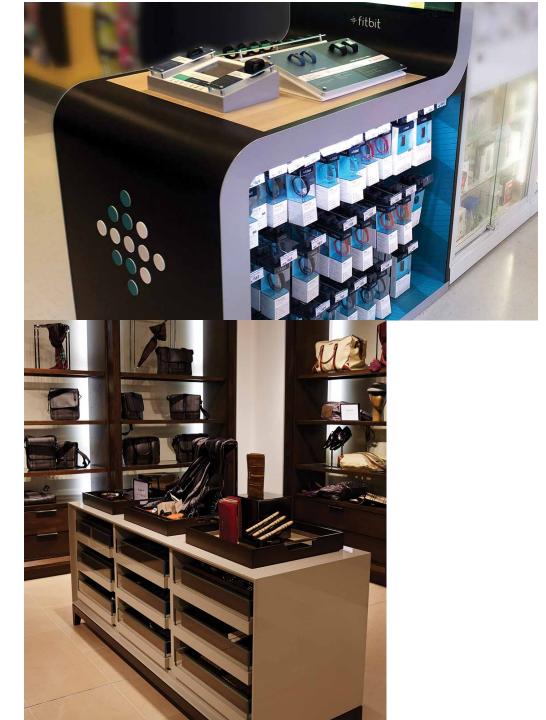
Commonly referred to as the '5th Wall', ceilings have that ability to cap off a space with that something extra. Whilst we can deliver a standard plasterboard or acoustic tile ceiling all day long, we love the challenge of crafting bespoke ceilings that really compliment the design aesthetic of a fitout.



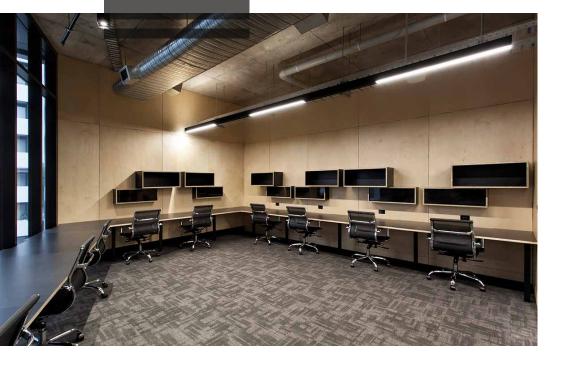
## **RETAIL DISPLAY JOINERY**



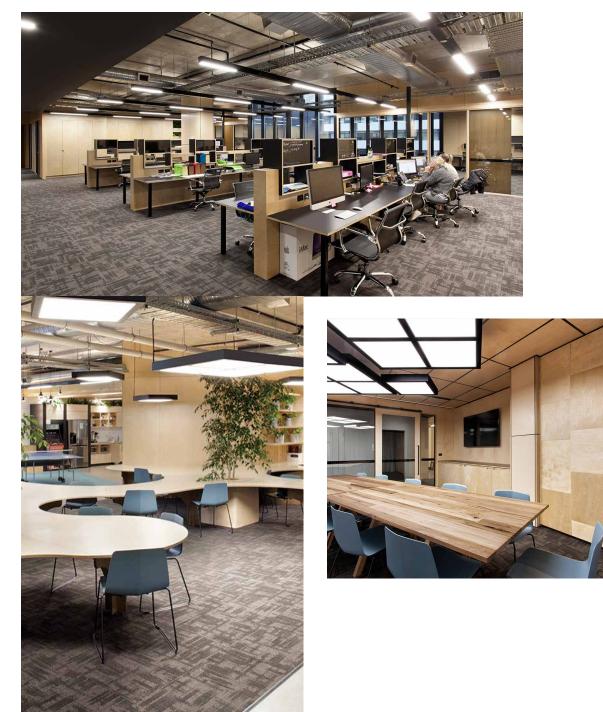
Successful brands are built on excellent products, and an excellent products shine when presented in the best way possible. At Ramvek, we have been building the finest in Retail Display Joinery for over 30 years. No matter what type of product you need to display, we have the joinery solution you require.



## **WORKPLACE JOINERY**



Nowadays, we're all spending a large portion of our time in the workplace. We've seen firsthand the evolution of workplace design and we take pride in delivering cutting edge workplace joinery for all manner of companies. Commonly custom designed to suit specific needs, beautifully built workplace joinery can make working more a pleasure, than a daily grind.



## **HOSPITALITY JOINERY**



Theres no better feeling than seeing our clients pour that first beer, serve that first meal or brew that perfect first latte. When it comes to hospitality sector joinery, we know how important every detail is. Ramvek has been working with some of the biggest names in the industry, delivering the finest hospitality joinery for decades.





## **BULK JOINERY**



Ramvek manufactures bulk joinery for numerous brands and organisations. Bulk joinery is not just about repetition for us, but rather making sure that no matter what quantity we manufacture, the quality on the last unit is just as good as the first.







## thankyou.

See our full Joinery Works Portfolio here

Have a project you'd like to discuss? We'd love to hear from you

Feel free to reach out to us:

P: (03) 9794 9342

E: enquiries@ramvek.com.au

11 Chapel St, Lynbrook, VIC 3975

We look forward to partnering with you to bring you ideas to life!



